

FIGURE 1

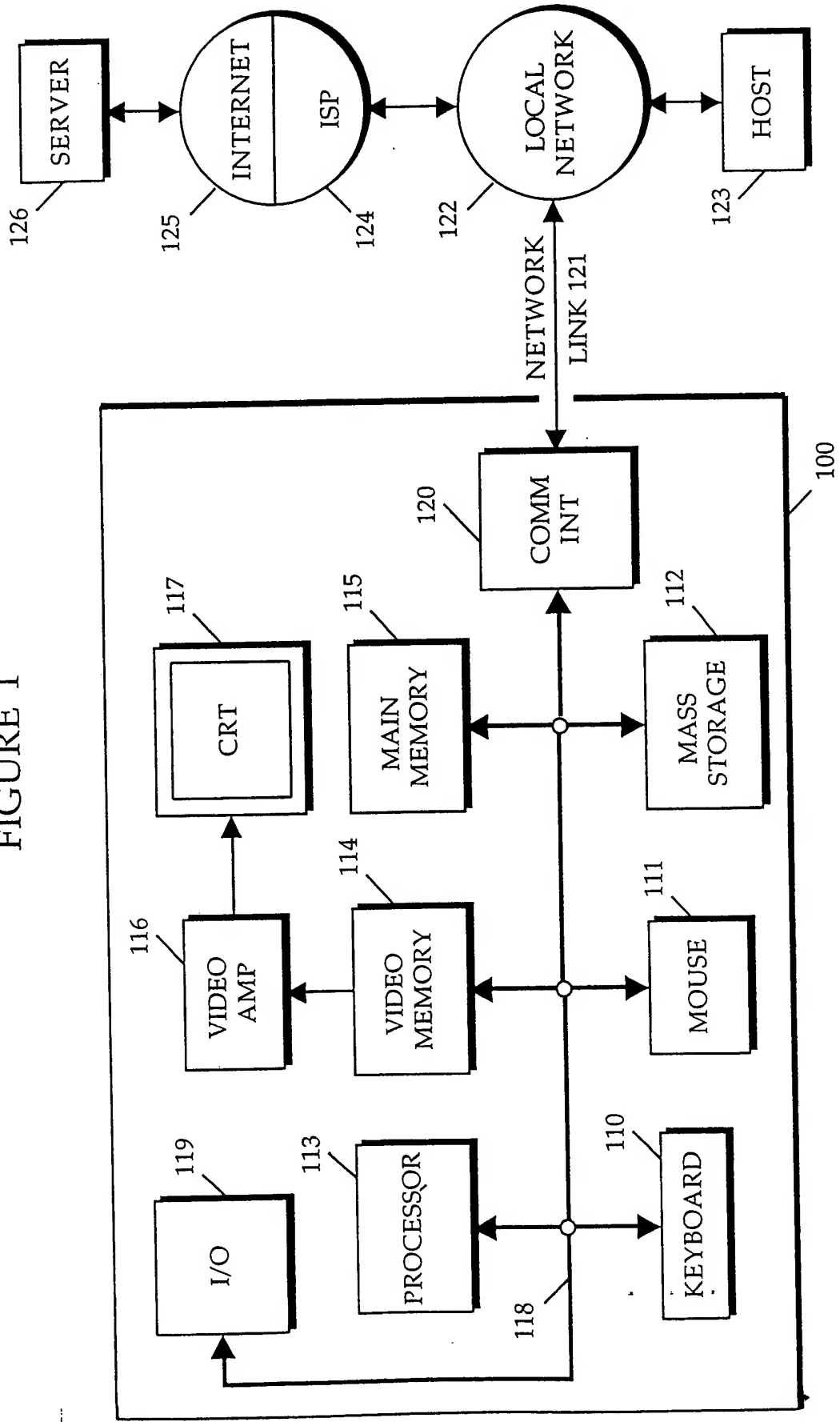


Figure 2

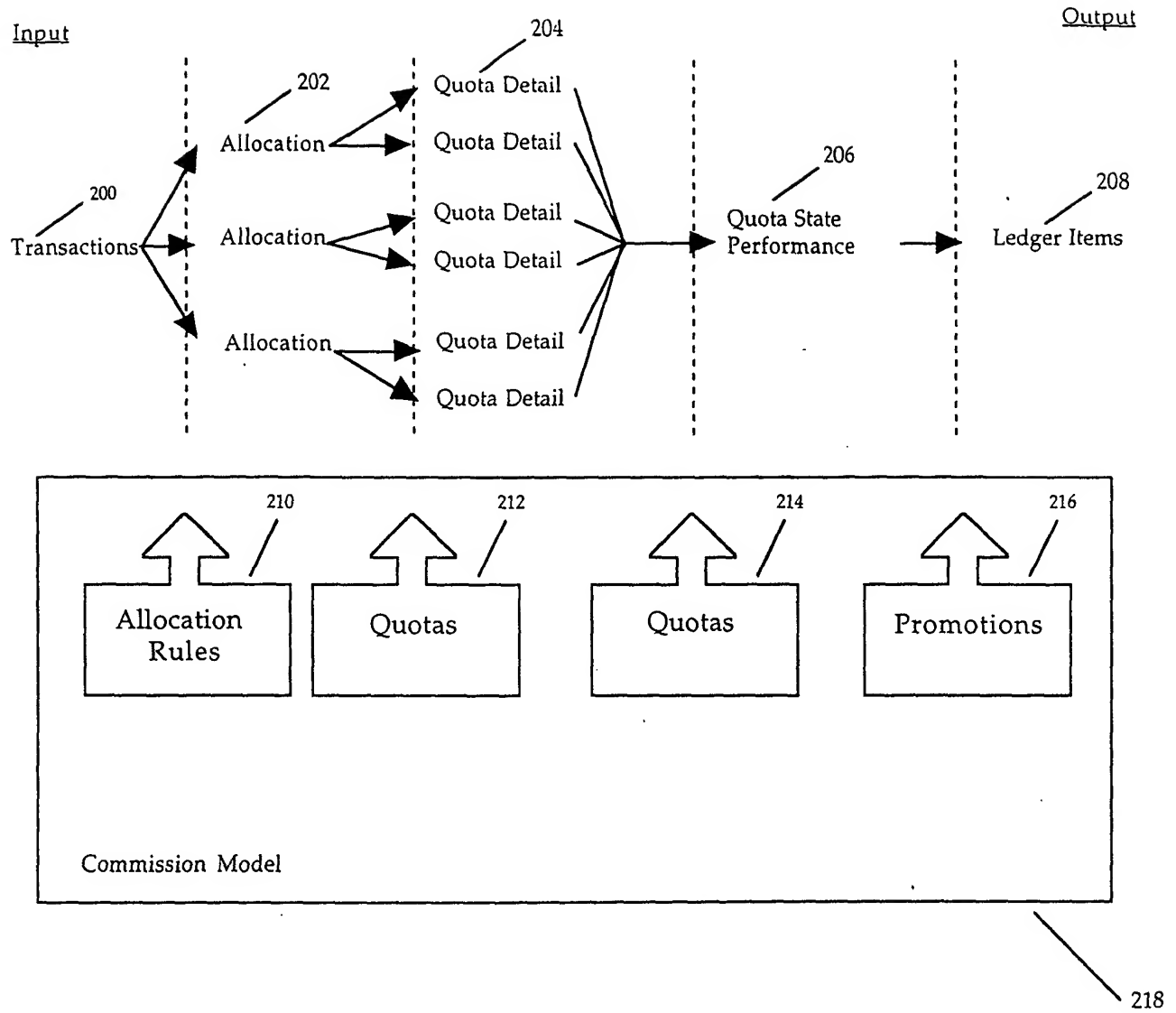


Figure 3

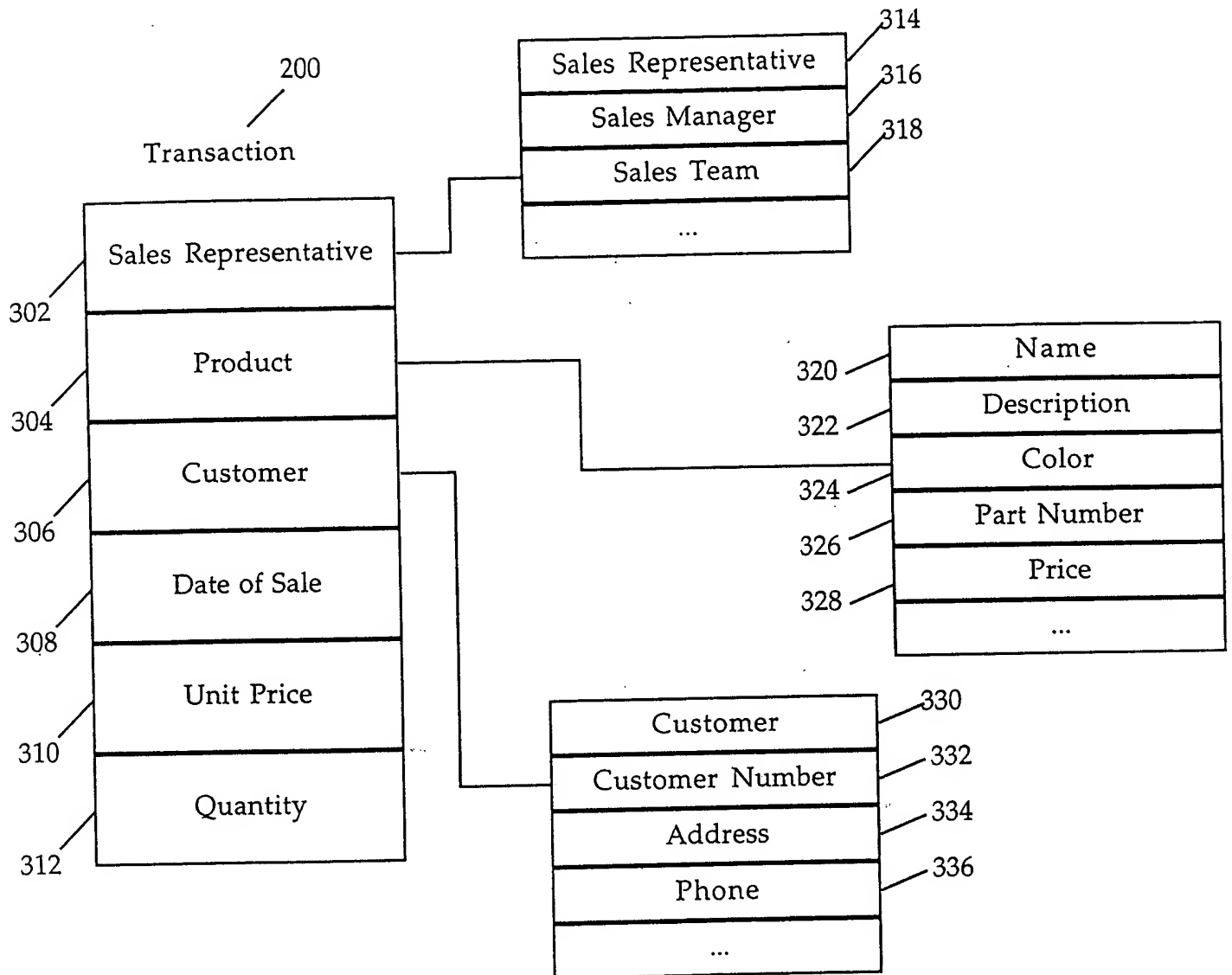


Figure 4

Allocation	200	402	404
	202		
	Transaction	Sales Team	Percentage Weight
	1	Blue	2%
	1	John Smith	100%
	2	Mark Adams	100%
	2	Mark Adams' Manager	3%
	...		

Figure 5

Rule Template Editor

- Cancelled
- ☒ Customer
 - Name
 - Description
 - ☒ PartNumber
 - Price
- ☒ Product
 - Quantity
- ☒ SalesTeam
 - TransDate
 - TransType
 - UnitPrice

Allocation Template:

Allocation Template 10/31/97 1:51:32 AM

SalesTeam Name	Sales Rep	=
Sales Team	Sales Manager	=
Product Color	Color	=
Customer	Customer	=
Quantity	Quantity Min	>
Quantity	Quantity Max	<

Figure 6

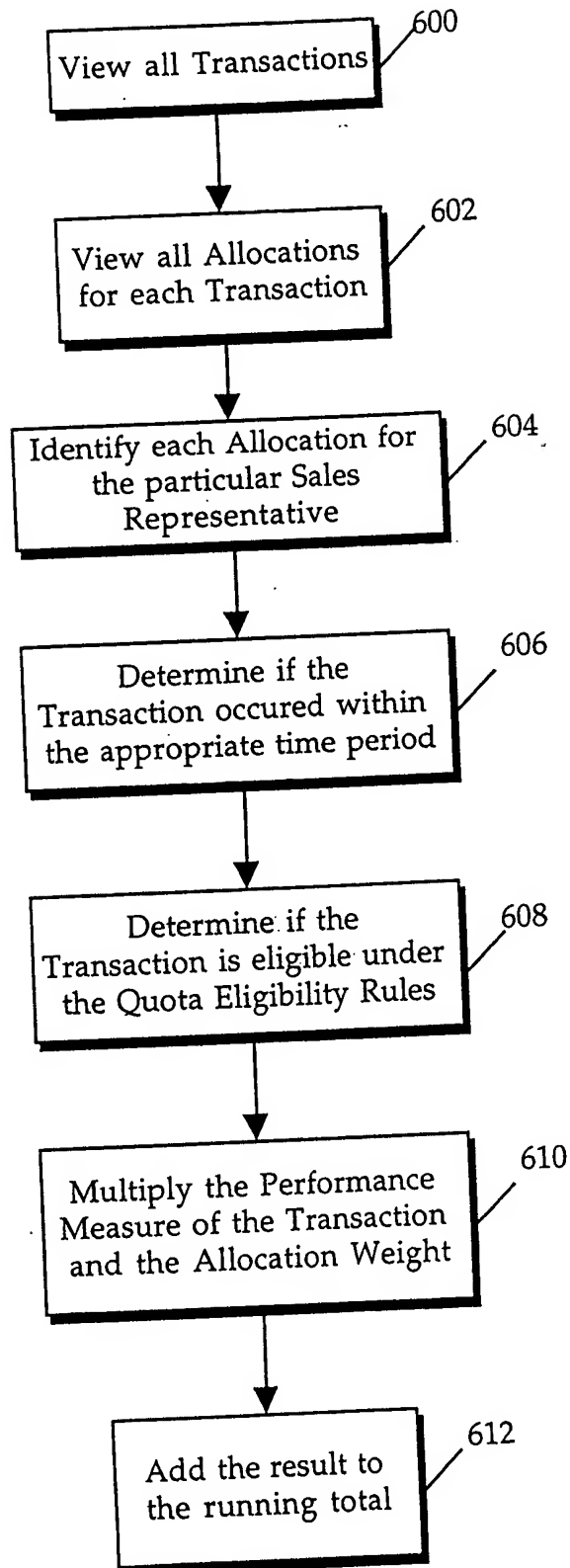
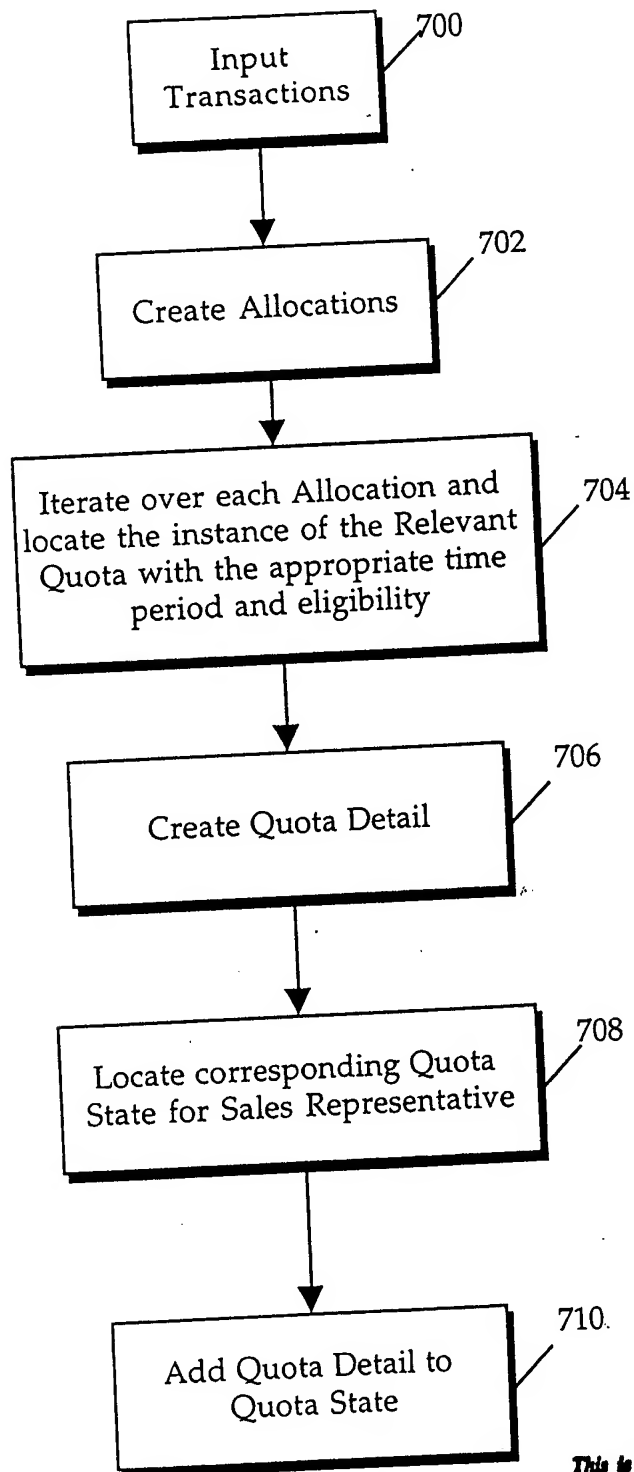


Figure 7



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May 19, 1998
Lillian E. Rodriguez 5-19
Signature Date
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